

Shaklee

COMPENSATION PLAN

Distributor	250 PV	4% BONUS	\$ 10.00
	500	8% + 16% **	\$ 120.00
	1,000	12% +16%	\$ 280.00
	1,500	14% +16%	\$ 450.00
DIRECTOR	2,000	20% + 16%	\$ 720.00

(Percentages based on Shaklee Products sold at member price. These are gross earnings before Distributor earnings are paid out)

DEVELOP DIRECTORS

Grow "EXPONENTIALLY" as you create "HEALTHIER LIVES"

<u>Paid As Title</u>	<u>Business</u>		<u>1st Levels</u>	<u>2nd Levels</u>	<u>3rd Levels</u>	<u>4th Levels</u>	<u>5th Lev</u>	<u>6 Lev</u>
	<u>Leader</u>	<u>Group</u>						
Sr. Director	1		6%	3%				
Coordinator	2		6%	4%				
Sr. Coordinator	2	10,000 (Vol)	6%+2%	5% + 2%	2% —————	Paid to Infinite Levels —————>		
Executive Coordinator	3	20,000	6% +3%	6% + 3%	4% + 3%	3% —————	—————>	
Sr. Executive Coord.	3	30,000	6% +4%	6% +4%	4% +4%	4% —————	—————>	
Key Coordinator	4	50,000	6% +5%	6% +5%	4% +5%	4% +5%	5% —————	—————>
Sr. Key Coordinator	5	75,000	6% +6%	6% +6%	4% +6%	4% +6%	6% —————	—————>
Master Coordinator	6	100,000	6% +7%	6% +7%	4% +7%	4% +7%	3%+7%	7% ———>
Sr. Master Coord.	8	200,000	6% +7.5%	6% +7.5%	4%+7.5%	4%+7.5%	3%+7.5%	3%+7.5%
Pres. Master Coord.	12	500,000	6%+8%	6%+8%	4%+8%	4%+8%	3%+8%	3%+8%

Requirements/Benefits for Distributors & Up

1. Sponsor a minimum of 5 new members
2. Personally purchase 100 PV monthly plus 250 group volume
3. Receive bonuses when group PV is 250 or more

** To qualify for the higher percentages on the Shaklee Business:

1. Have a consistent monthly volume of 500 or 1,000 PV
2. Pursue Directorship by actively sponsoring & providing leadership to new members.

Directorship Qualifications:

Attain a solid monthly group volume base of 2,000 PV (preferable 3,000 PV) and take on leadership responsibilities ... meetings, mailings, be available for members/distributors etc.

Rank Maintenance:

2000 Group Purchase Volume (GPV) per month including 100 Personal Volume (PV).